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# The Combined Incidence of Taxes and Public Expenditures in the Philippines

*Shantayanan Devarajan**Shaikh I. Hossain*

In the Philippines, the combined effect of taxation and spending policies is progressive, because the incidence pattern of spending is progressive while that of taxation is neutral. Indirect taxes, the main source of government revenue, are only slightly regressive. Although the poor consume taxed goods such as energy directly, the rich consume them indirectly by purchasing goods whose production requires energy and other taxed goods.



## Summary findings

Incidence studies of fiscal policy in developing countries typically examine either the distribution of tax burdens or the incidence of public expenditures. But the central issue for policymakers is the combined or net incidence of fiscal activities.

Even if a tax is regressive, the impact of increasing it may not be, if the revenue raised is spent in a progressive manner. But even if the beneficiaries of public spending are the poor, the net effect may not be pro-poor, if the spending is financed by a highly regressive tax.

One reason that combined incidence studies are so rare: they require detailed data on both taxation and public spending. Most analysts consider themselves lucky if they have data on either.

Devarajan and Hossain show that the net incidence of fiscal policy in a country with average data — the

Philippines — can be estimated using a variety of data sources and tools, using simplifying assumptions.

For 20 years, the Philippine economy has experienced a series of balance of payments crises triggered by fiscal crises. It has had an unsatisfactory record of poverty alleviation. As the government tries to maintain fiscal discipline by raising taxes and cutting spending, how will poverty be affected? Devarajan and Hossain examine net fiscal incidence to find out. Their findings:

- The incidence pattern of taxes is basically neutral.

Contrary to expectations, indirect taxes are only slightly regressive. The poor consume taxed goods such as energy directly, but the rich consume them indirectly by purchasing goods the production of which requires energy and other taxed goods.

- It is the pattern of expenditures that drives the combined incidence, which is progressive.

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**THE COMBINED INCIDENCE OF TAXES AND PUBLIC EXPENDITURES  
IN THE PHILIPPINES**

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# **THE COMBINED INCIDENCE OF TAXES AND PUBLIC EXPENDITURES IN THE PHILIPPINES**

by

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## **I. Introduction**

Studies of the incidence of fiscal policy in developing countries typically examine either the distribution of tax burdens (e.g., Ahmad and Stern 1989, Shah and Whalley 1991), or the incidence of public expenditures (e.g., Meerman 1978, Selowsky 1979, van de Walle and Nead 1995 ). Yet the central issue for policymakers is the combined or net incidence of fiscal policy. For even if a tax is regressive, the overall impact of increasing it may not be, if the revenue raised is spent in a progressive manner. Conversely, while the beneficiaries of public spending may be the poor, if this spending is financed by a highly regressive tax, the net effect may not be pro-poor.

One reason why combined fiscal incidence studies are so rare is that they require detailed data on *both* taxation and public expenditures. Most analysts consider themselves fortunate if they have data on either. The purpose of this paper is to show that the net incidence of fiscal policy in a country with average data -- the Philippines -- can be estimated using a variety of data sources and tools. Needless to say, we make numerous simplifying -- some would say heroic -- assumptions, draw on different data sources and put the available tools to creative use. Nevertheless, a fairly robust picture of the net incidence of taxes and expenditures in the Philippines emerges. Furthermore, the pattern of incidence that we find has important implications for Philippine economic policy. During the past 20 years, the Philippines has been characterized by a series of balance of payments crises, triggered by fiscal crises, and an unsatisfactory record of poverty alleviation. As the government attempts to maintain fiscal discipline by

raising taxes and cutting expenditures, how will poverty be affected? The answer lies in the net incidence of fiscal policy in the Philippines, which is the subject of this paper.

Section II of the paper provides a brief overview of the different methods we use to estimate the combined incidence of taxes and expenditures in the Philippines. Section III presents our results. Section IV contains some concluding remarks.

## **II. Methodology**

The analysis of tax incidence captures the effects of both direct and indirect taxes. Direct taxes include income and business taxes, while indirect taxes encompass excise, import tariffs, and value added taxes (VAT). The analysis of expenditure incidence captures three major categories that have significant distributional implications in the Philippines: infrastructure, health, and education.

### **Tax Incidence**

#### **Direct Taxes**

Since, like many developing countries, the Philippines has low collection rates, this paper considers the effective tax rate--tax revenue divided by the base--as opposed to statutory rates. Accordingly, the Bureau of Internal Revenue's (BIR) actual tax collections for 1988 and 1989 by gross income bracket form the basis for our tax incidence analysis. To map income classes into deciles, we use the 1988 Family Income and Expenditure Survey (FIES), which gives the number of families in each income class, albeit at a coarser degree of disaggregation than we use herein.

#### **Indirect Taxes**

We examine two effects of indirect taxes. The first is the "cascading," or interindustry, effect. For example, an excise tax on oil gets passed on to all users of oil, so that consumers of goods whose production uses oil end up paying part of the tax. The second indirect effect is the impact of a tax on the price of substitutes for the taxed good. For instance, an import tariff raises the price of import substitutes. Thus, consumers of the substitute good suffer a drop in their real income from the price increase, even

though they are not paying any of the original tax. For incidence analysis, these two effects of indirect taxes can be important and often dominate the effects of direct taxes. We incorporate both in our analysis by undertaking a general-equilibrium analysis of indirect taxation. It is noteworthy that the second type of indirect tax effect--the impact of a tax on the price of substitute goods--does not entail a payment by consumers to the government; rather, the payment will be the higher prices paid by consumers to producers of substitute goods. As a result, the incidence of a tax calculated with this method reflects both actual tax collections and the increased costs associated with each tax.

### **Expenditure Incidence**

Here we focus on three expenditure categories that have significant distributional implications in the Philippines: infrastructure, health, and education. There are at least two distinct ways to measure the incidence of public expenditures (for a survey, see Selden and Wasylenko, 1991). One, known as "expenditure incidence studies," examines how government expenditures increase the income of different individuals in the economy (schoolteachers, doctors, construction workers, and so forth) and then determines where in the income distribution these people lie. The other approach, called "benefit incidence," considers the services provided by public expenditures--education, health care, infrastructure, etc.--and examines how different income classes, or deciles, use these services. This was the approach adopted in the pioneering studies of Meerman (1979) and Selowsky (1979). This paper adopts the benefit incidence approach as well.

Given the dearth of data on the access of households to the public services supported by these expenditures, we apply an indirect method for obtaining the incidence of public spending: we look at the regional pattern of expenditures which, combined with information on income distribution within each region, yields inferences about the nationwide incidence pattern.<sup>1</sup>

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<sup>1</sup> We use the 1988 FIES to apply income intervals corresponding to the national deciles to the population of each region, and thus obtain the percentage of households in each of the intervals. We then assume that the benefits from public expenditures in a region are distributed uniformly. In part, this assumption is justified by the idea that many infrastructure projects yield a public-good whose benefit is shared equally by everyone.

We use access data as indicators of the incidence of expenditures for education and health. For education expenditures, we use primary and secondary school enrollment rates; for health expenditures, we use hospital and clinic utilization rates.

### **III. Results and Discussion**

#### **Taxes**

##### **Direct Taxes**

**Income taxes.** According to a recent study, the income tax collection rate in the Philippines is very low; only about 50 percent of potential income taxes are collected (World Bank 1992). Thus, while the statutory rates reflect a progressive tax, the effective rates may not. Table 1 shows the Bureau of Internal Revenue's estimate of actual tax collections for 1988 and 1989 by gross-income bracket. The effective tax rates (the ratio of tax payments to gross income) rise quite steeply with income. However, Table 1 breaks taxpayers down by income classes (or brackets) rather than by deciles. Quite simply, the number of households in each income class is by no means the same. Table 3 maps income classes into deciles based on FIES 1988, which gives the number of families in each income class. The resulting effective tax rates by decile are shown in columns 2 and 3 of Table 3. The apparent progressivity of the income tax is dampened when expressed in terms of deciles rather than income brackets. The reason for that effect is that the income classes that pay the highest tax rates (more than 10 percent) comprise only a small fraction of the Philippine population. They are averaged in with those who pay lower tax rates when we consider the highest decile of the population. The effective tax rates by decile can be compared with Manasan's (1990) estimates of the potential income tax rates by decile (Table 3, column 4). While the potential tax rates are significantly higher, the degree of progressivity is not much greater. In the Philippines, tax avoidance and evasion are evidently largely the province of the rich. Hence, if the government increased its efforts at tax collection, it would surely improve the income distribution in the country, as well as provide much needed revenue.



**Table 1. Tax Collection by Gross-Income Categories**  
(in pesos)

| Income bracket | 1988              |              |            |                |         |                    | 1989              |              |            |                |         |                    |
|----------------|-------------------|--------------|------------|----------------|---------|--------------------|-------------------|--------------|------------|----------------|---------|--------------------|
|                | No. of Tax-payers | Gross income | Exemptions | Taxable income | Tax due | Effective tax rate | No. of Tax-payers | Gross income | Exemptions | Taxable income | Tax due | Effective tax rate |
| <2,000         | 6254              | 3229         | 109171     |                |         |                    |                   | 772          | 3256277    |                |         |                    |
| 2-4,000        | 6304              | 19759        | 98356      |                |         |                    |                   | 5696         | 25366      |                |         |                    |
| 4-6,000        | 10488             | 53750        | 163899     |                |         |                    | 6236              | 38759        | 84384      |                |         |                    |
| 6-8,000        | 13522             | 96405        | 208156     |                |         |                    |                   |              |            |                |         |                    |
| 8-10,000       | 20215             | 185178       | 314371     |                |         |                    | 4834              | 43979        | 63767      |                |         |                    |
| 10-12,000      | 28120             | 314656       | 427063     | 12721          |         |                    | 6672              | 74147        | 87753      | 3444           |         |                    |
| 12-15,000      | 57858             | 790663       | 871423     | 102227         | 252     | 0                  | 18088             | 248573       | 228047     | 46033          | 124     | 0.00               |
| 15-20,000      | 176658            | 3182259      | 2827056    | 694240         | 8182    | 0                  | 55960             | 997771       | 720888     | 315053         | 3799    | 0.00               |
| 20-30,000      | 467742            | 11682920     | 6502209    | 5226095        | 174117  | 0.01               | 243338            | 6212767      | 3165338    | 3052704        | 105959  | 0.02               |
| 30-50,000      | 631727            | 23398588     | 9689531    | 13717110       | 745889  | 0.03               | 503884            | 19374077     | 7653536    | 11721181       | 663108  | 0.03               |
| 50-60,000      | 121143            | 6634433      | 1949900    | 4685558        | 366938  | 0.06               | 103172            | 5628882      | 1610709    | 4018292        | 316101  | 0.06               |
| 60-100,000     | 226617            | 17039643     | 3814455    | 13226838       | 1363581 | 0.08               | 199072            | 15166830     | 3361214    | 11805708       | 1227191 | 0.08               |
| 100-150,000    | 55348             | 6269432      | 932587     | 5336862        | 726944  | 0.12               | 70561             | 8499899      | 1208477    | 7291422        | 1038354 | 0.12               |
| 150-180,000    | 27319             | 3925195      | 470567     | 3454628        | 547069  | 0.14               | 17139             | 2803319      | 297025     | 2506294        | 424550  | 0.15               |
| 180-200,000    | 18454             | 3278093      | 321037     | 2957055        | 519161  | 0.16               | 7294              | 1382144      | 128455     | 1253689        | 225574  | 0.16               |
| 200-300,000    | 16235             | 3870904      | 280835     | 3590068        | 696432  | 0.18               | 15003             | 3559561      | 265840     | 3293721        | 637610  | 0.18               |
| 300-500,000    | 6681              | 2482116      | 112790     | 2369325        | 534610  | 0.22               | 5438              | 2015638      | 94192      | 1921445        | 433096  | 0.21               |
| 500-1,000,000  | 2710              | 1803318      | 44157      | 1759160        | 472679  | 0.26               | 1635              | 1022483      | 27308      | 995125         | 262016  | 0.26               |
| >1,000,000     | 994               | 3394419      | 15731      | 3378688        | 1130033 | 0.33               | 253               | 992210       | 4246       | 987964         | 332422  | 0.34               |

Source: Bureau of Internal Revenue.

**Table 2. Effective Tax Rates by Income Class**  
(in pesos)

| Income class | Number of families | 1988           |              |         |                    | 1989           |              |         |                    |
|--------------|--------------------|----------------|--------------|---------|--------------------|----------------|--------------|---------|--------------------|
|              |                    | Average income | Gross income | Tax due | Effective tax rate | Average income | Gross income | Tax due | Effective tax rate |
| < 6,000      | 179240             | 44625          | 7998585      | 0       | 0                  | 49351          | 8845635      | 0       | 0                  |
| 6-10,000     | 632703             | 8254           | 5222330      | 0       | 0                  | 9128           | 5775375      | 0       | 0                  |
| 10-15,000    | 14183339           | 12640          | 17927804     | 252     | 0                  | 13979          | 19826359     | 124     | 0                  |
| 15-20,000    | 1412363            | 17467          | 24669744     | 8182    | 0                  | 19317          | 27282270     | 3799    | 0                  |
| 20-30,000    | 2265258            | 24629          | 55791039     | 174117  | 0.003              | 27237          | 61699310     | 105959  | 0.002              |
| 30-40,000    | 1382995            | 34694          | 47981628     | 372944  | 0.008              | 38368          | 53062882     | 331554  | 0.006              |
| 40-60,000    | 1476584            | 48749          | 71981993     | 739882  | 0.010              | 53912          | 79604886     | 647655  | 0.008              |
| 60-100,000   | 1109936            | 75385          | 83672525     | 1363581 | 0.016              | 83368          | 92533445     | 1227191 | 0.013              |
| > 100,000    | 656509             | 179092         | 1.2E+08      | 4626928 | 0.039              | 198058         | 1.3E+08      | 3353622 | 0.026              |

Source: FIES, Bureau of Internal Revenue.

**Table 3. Effective Tax Rates by Decile**  
(tax paid as a share of gross income)

| Decile | 1989  | 1988  | 1987  | Potential |
|--------|-------|-------|-------|-----------|
| I      | 0.000 | 0.000 | 0.000 | 0.000     |
| II     | 0.000 | 0.000 | 0.000 | 0.000     |
| III    | 0.000 | 0.000 | 0.000 | 0.000     |
| IV     | 0.001 | 0.002 | 0.000 | 0.000     |
| V      | 0.002 | 0.003 | 0.003 | 0.000     |
| VI     | 0.004 | 0.006 | 0.004 | 0.000     |
| VII    | 0.008 | 0.010 | 0.006 | 0.002     |
| VIII   | 0.008 | 0.010 | 0.009 | 0.006     |
| IX     | 0.010 | 0.012 | 0.019 | 0.031     |
| X      | 0.018 | 0.025 | 0.033 | 0.094     |

*Source:* Columns 2 and 3: authors' calculations; column 4: Manasan (1990).

Other estimates of income tax progressivity in the Philippines largely stratify the population by income class (Yoingco 1989 and Corcoran 1991). Not surprisingly, they reveal much higher effective tax rates for the top income bracket (around 7 percent), but for the reasons discussed earlier they are not directly comparable with the preceding estimates.

**Business taxes.** The incidence of effective business tax rates is estimated in a manner analogous to income taxes. We use the FIES data to map the BIR's tax collections by income bracket into taxes paid by deciles (Table 4). We then compute the effective tax rates by decile (Table 5). Note that while the pattern of effective tax rates is quite progressive, the levels are extremely low. Even the richest 10 percent of the population pay less than two-tenths of 1 percent of their income in business taxes. There appears to be a fair amount of room for increasing business tax collections, which will in turn be equity-improving.

**Table 4. Effective Tax Rates on Business Income by Income Class**

| Income bracket | 1989                |              |            |                |         |                    |
|----------------|---------------------|--------------|------------|----------------|---------|--------------------|
|                | Number of taxpayers | Gross income | Exemptions | Taxable income | Tax due | Effective tax rate |
| <2,000         | 155390              | 477          | 2958551    |                |         |                    |
| 2-4,000        | 676                 | 2126         | 12418      |                |         |                    |
| 4-8,000        | 2154                | 13165        | 40074      |                |         |                    |
| 8-10,000       | 1207                | 11258        | 23760      |                |         |                    |
| 10-12,000      | 1383                | 15662        | 26395      | 313            |         |                    |
| 12-15,000      | 1818                | 25059        | 35495      | 1102           | 3       | 0.00               |
| 15-20,000      | 3220                | 57396        | 63695      | 5596           | 60      | 0.00               |
| 20-30,000      | 7244                | 182901       | 117732     | 66025          | 1907    | 0.01               |
| 30-50,000      | 16406               | 644139       | 262479     | 381660         | 21448   | 0.03               |
| 50-60,000      | 4655                | 254345       | 72658      | 181686         | 14233   | 0.06               |
| 60-100,000     | 9853                | 765578       | 160718     | 604859         | 64212   | 0.08               |
| 100-150,000    | 4882                | 590693       | 80223      | 510460         | 73127   | 0.12               |
| 150-180,000    | 1421                | 233099       | 23007      | 210092         | 35750   | 0.15               |
| 180-200,000    | 658                 | 124808       | 10805      | 114003         | 20566   | 0.16               |
| 200-300,000    | 1621                | 387737       | 26025      | 361712         | 70354   | 0.18               |
| 300-500,000    | 757                 | 283504       | 12057      | 271447         | 61441   | 0.22               |
| 500-1,000,000  | 216                 | 135615       | 3402       | 132213         | 34874   | 0.26               |
| > 1,000,000    | 46                  | 139358       | 655        | 138702         | 46115   | 0.33               |

**Table 5. Incidence of Business Taxes**

| Decile | Effective Tax Rate |
|--------|--------------------|
| I      | 0.0000             |
| II     | 0.0000             |
| III    | 0.0000             |
| IV     | 0.0000             |
| V      | 0.0000             |
| VI     | 0.0001             |
| VII    | 0.0003             |
| VIII   | 0.0003             |
| IX     | 0.0005             |
| X      | 0.0016             |

*Source:* Authors' calculations.

### **Indirect Taxes**

The Philippine government relies on indirect taxes for about 70 percent of its revenue. This fact alone explains why the tax system has been considered regressive. Since they are levied on transactions, indirect taxes can hurt the poor more than they do the rich, insofar as the former spend a larger fraction of their income than the latter. Furthermore, it is felt that some individual taxes in the Philippines--the excise tax on oil, for example--are particularly regressive because the poor spend a larger share of their income on them than do the rich.

As pointed out earlier, we must examine the effects of each tax on prices to determine the incidence of indirect taxes in the Philippines. We do so by simulating the removal of each type of tax with a multisector, computable general equilibrium (CGE) model of the Philippine economy (Go 1991).<sup>2</sup> The model solves for market-clearing prices and quantities that are consistent with the individual optimizing behavior of consumers and producers, a given set of world prices, and the policy environment. Four features of the model are worth bearing in mind when interpreting the results. First, the model captures the fact that, in the Philippines,

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<sup>2</sup> For an early attempt at using a CGE model for tax-incidence analysis, see Devarajan et al. (1981). Shah and Whalley (1992) note that general-equilibrium tax incidence studies of developing countries have been somewhat rare, although Habito (1984) and Mitra and Tendulkar (1987) are notable exceptions.

imports and domestic goods in the same sector are imperfect substitutes. Therefore, when a 10 percent tariff is removed, the domestic price of the substitute drops by less than 10 percent. The implication is that the effective tax rate paid by consumers of food, say, is somewhat less than the tariff rate on food. Second, the model includes interindustry ("cascading") transactions through the input-output table. Thus, an excise tax on oil, for example, ends up being a tax not just on final energy consumption, but also on other final goods that use oil at some stage in their production. This will have important implications for the burden of indirect taxation. Third, the tax rates that are used in the model are effective tax rates--that is, the actual revenue from a tax divided by its base. In this way, our calculations are consistent with those for direct taxes. Fourth, in simulating the removal of individual indirect taxes, we assume they are replaced by an income tax that preserves government revenue. Thus, we are examining the "true" price-distorting effects of the tax, rather than combining them with those generated by macroeconomic imbalances. In order to make the calculation of the indirect-tax burden comparable with that of direct taxes, we add to the burden induced by the price-distortions the proportional income tax required to preserve government revenue. Since the income tax is proportional, it does not distort the pattern of indirect-tax incidence.

Having simulated the price effects of eliminating a particular tax, we examine how much of income each household income class spends on the different commodities (Table 6). The expenditure pattern is based on the FIES. When combined with the price changes, the pattern determines the change in purchasing power induced by each tax for each income class. This is the effective direct and indirect tax paid by the representative household.

**Table 6. Household Expenditure Shares by Income Class**

|                                  | Total | <6,000 | 6-10,000 | 10-15,000 | 15-20,000 | 20-30,000 | 30-40,000 | 40-60,000 | 60-100,000 | > 100,000 |
|----------------------------------|-------|--------|----------|-----------|-----------|-----------|-----------|-----------|------------|-----------|
| Food                             | 50.7  | 66.7   | 67.3     | 65.6      | 63.2      | 60.0      | 56.2      | 51.9      | 45.8       | 35.8      |
| Alcohol                          | 1.1   | 1.6    | 1.4      | 1.3       | 1.3       | 1.3       | 1.3       | 1.1       | 1.1        | 0.8       |
| Tobacco                          | 2.1   | 1.9    | 2.0      | 2.5       | 2.7       | 2.8       | 2.7       | 2.3       | 1.8        | 1.2       |
| Fuel, light, water               | 5.2   | 7.9    | 6.9      | 6.4       | 6.1       | 5.6       | 5.2       | 5.1       | 5.0        | 4.7       |
| Transportation-<br>Communication | 4.7   | 2.1    | 2.3      | 2.6       | 2.8       | 3.2       | 3.5       | 4.1       | 4.7        | 7.9       |
| Household<br>operations          | 2.5   | 2.6    | 2.5      | 2.4       | 2.2       | 2.1       | 2.0       | 2.2       | 2.6        | 3.2       |
| Personal care                    | 3.3   | 1.8    | 2.3      | 2.7       | 3.0       | 3.2       | 3.4       | 3.5       | 3.5        | 3.3       |
| Clothes, FTW                     | 4.2   | 2.5    | 3.2      | 3.8       | 4.1       | 4.4       | 4.5       | 4.5       | 4.4        | 3.9       |
| Education                        | 2.9   | 0.5    | 0.8      | 1.0       | 1.4       | 1.6       | 2.2       | 3.0       | 4.0        | 4.1       |
| Recreation                       | 0.5   | 0.1    | 0.1      | 0.2       | 0.3       | 0.3       | 0.3       | 0.4       | 0.5        | 0.8       |
| Medical                          | 1.7   | 1.6    | 1.2      | 1.3       | 1.5       | 1.4       | 1.7       | 1.7       | 1.8        | 1.9       |
| Nondurable<br>furniture          | 0.4   | 0.1    | 0.2      | 0.3       | 0.3       | 0.4       | 0.4       | 0.4       | 0.4        | 0.4       |
| Durable<br>furniture             | 1.8   | 0.1    | 0.1      | 0.2       | 0.3       | 0.8       | 1.6       | 1.9       | 2.6        | 2.9       |
| Rent                             | 11.7  | 8.0    | 6.8      | 6.5       | 6.6       | 7.9       | 9.0       | 11.0      | 13         | 18.2      |
| Maintenance                      | 1.1   | 0.7    | 0.7      | 0.9       | 1.0       | 1.1       | 1.0       | 1.2       | 1.3        | 1.1       |
| Taxes                            | 1.1   | 0.1    | 0.1      | 0.2       | 0.2       | 0.2       | 0.3       | 0.5       | 1.0        | 3.1       |
| Miscellaneous                    | 3.3   | 1.3    | 1.6      | 1.9       | 2.5       | 2.7       | 3.3       | 3.3       | 3.7        | 4.1       |
| Other                            | 1.8   | 0.3    | 0.3      | 0.5       | 0.6       | 0.8       | 1.3       | 1.8       | 2.6        | 2.8       |
| Total                            | 100.1 | 99.9   | 99.8     | 100.3     | 100.1     | 99.8      | 99.9      | 99.9      | 99.8       | 100.2     |

Source: FIES

**Excise taxes.** The first part of Table 7 presents the initial effective rates ("partial equilibrium") and the model-simulated rates ("general equilibrium") of the excise tax in the Philippines. The partial effects reflect the commonly accepted incidence pattern. Excise taxes of this nature are generally regressive, although other studies have found that the recent adaptations in the petroleum product tax rates have been sufficient to make the direct effect of these taxes progressive (Yoingco 1992). The general-equilibrium rate for utilities (fuel, electricity, and water) is three times higher than the partial-equilibrium one--due to the cascading effect mentioned earlier. Furthermore, while the excise tax is levied directly only on a few sectors, the general-equilibrium simulation reveals that the price of all sectors is affected by the tax. Again, this is due to the interindustry transactions captured by the model.

When these price changes are mapped into expenditure shares, the resulting burden is mildly progressive when the tax is computed as a percentage of expenditures (Table 7, bottom panel). The reason is that even though the poor spend a larger fraction of their income on utilities than do the rich, even an excise tax on oil ends up raising the prices for almost all goods, including those (primarily services) consumed intensively by the rich. The net effect of the excise tax reveals a burden that rises with income.

If these effective excise tax rates are compared with measured income, then the pattern is mildly regressive--but only because the poor consume a larger fraction of their income than do the rich. Also at issue is whether the data on expenditures are more reliable than those on income (both are from the FIES). There is some reason to believe that expenditure data are underreported in the FIES, and more so for the upper income brackets. In this case, the regressivity picked up in the last column of Table 7 would be dampened. Furthermore, expenditures may be a better proxy for permanent income, which should be the base for incidence calculations anyway. However, given that we used income as a base to calculate the burden of income taxes, we continue using the same base to calculate the incidence of indirect taxes, thus permitting aggregation across taxes.



**Table 7. Excise Tax Rate  
Effective Excise Tax Rates**

|                                   | Partial equilibrium | General equilibrium |
|-----------------------------------|---------------------|---------------------|
| Food                              | 0                   | 0.004               |
| Alcohol                           | 0.034               | 0.05                |
| Tobacco                           | 0.034               | 0.05                |
| Fuel, light, water                | 0.025               | 0.0784              |
| Transportation &<br>Communication | 0                   | 0.04                |
| Household OPS                     | 0                   | 0.018               |
| Personal care                     | 0                   | 0.018               |
| Clothing and footwear             | 0.034               | 0.05                |
| Education                         | 0                   | 0.018               |
| Recreation                        | 0                   | 0.018               |
| Medical                           | 0                   | 0.018               |
| Nondurable furniture              | 0.034               | 0.05                |
| Durable furniture                 | 0.012               | 0.03                |
| Rent                              | 0                   | 0.018               |
| Maintenance                       | 0                   | 0.025               |

**Table 7. Excise Tax Rate (continued)  
Effective Excise Tax Rates by Decile**

| Decile | Tax as % of expenditure | Mean expenditure | Mean income | Tax as % of income |
|--------|-------------------------|------------------|-------------|--------------------|
| I      | 0.050                   | 8904             | 8581        | 0.052              |
| II     | 0.051                   | 12913            | 12866       | 0.052              |
| III    | 0.053                   | 15858            | 16398       | 0.051              |
| IV     | 0.054                   | 18793            | 20179       | 0.051              |
| V      | 0.056                   | 22104            | 24329       | 0.050              |
| VI     | 0.057                   | 26172            | 29460       | 0.050              |
| VII    | 0.058                   | 31616            | 36482       | 0.050              |
| VIII   | 0.060                   | 39056            | 46774       | 0.050              |
| IX     | 0.061                   | 52209            | 64607       | 0.050              |
| X      | 0.071                   | 97580            | 144805      | 0.048              |

**Import tariffs.** As with excise taxes, and for the reasons cited earlier, the partial- and general-equilibrium import tariff rates diverge quite markedly (Table 8). On the one hand, the effective tariff rate on utilities doubles when general-equilibrium effects are incorporated, because the utility sector contains both oil (a tradable) and water and electricity (nontradables). Thus, the direct tariff payments of this sector are relatively small. Yet, even the nontradable parts of this sector consume oil, so that the cascading effect of the oil tariff is quite large. On the other hand, the effective general-equilibrium tariff on clothing and footwear is about one-third its partial-equilibrium value, given the imperfect substitutability between imported and domestic clothes and shoes in the Philippines.

The net result is an incidence pattern that is neutral when taken as a fraction of expenditures, and regressive as a fraction of income--the latter for the reason mentioned earlier.

**Table 8. Import Tariff Rates  
Effective Import Tariff Rates**

|                                  | Partial equilibrium | General equilibrium |
|----------------------------------|---------------------|---------------------|
| Food                             | 0.126               | 0.073               |
| Alcohol                          | 0.295               | 0.109               |
| Tobacco                          | 0.295               | 0.109               |
| Fuel, light, water               | 0.0476              | 0.0952              |
| Transportation/<br>Communication | 0                   | 0.092               |
| Household OPS                    | 0                   | 0.084               |
| Personal care                    | 0                   | 0.084               |
| Clothing and footwear            | 0.295               | 0.109               |
| Education                        | 0                   | 0.084               |
| Recreation                       | 0                   | 0.084               |
| Medical                          | 0                   | 0.084               |
| Nondurable furniture             | 0.295               | 0.109               |
| Durable furniture                | 0.146               | 0.1                 |
| Rent                             | 0                   | 0.084               |
| Maintenance                      | 0                   | 0.095               |

**Table 8. Import Tariff Rates (continued)**  
**Effective Import Tariff Rates by Decile**

| Decile | Tax as % of expenditure | Tax as % of income |
|--------|-------------------------|--------------------|
| I      | 0.115                   | 0.119              |
| II     | 0.116                   | 0.116              |
| III    | 0.117                   | 0.113              |
| IV     | 0.118                   | 0.110              |
| V      | 0.119                   | 0.108              |
| VI     | 0.120                   | 0.107              |
| VII    | 0.121                   | 0.105              |
| VIII   | 0.122                   | 0.102              |
| IX     | 0.124                   | 0.100              |
| X      | 0.132                   | 0.089              |

**Table 9. Value Added Taxes**  
**Effective VAT Rates**

|                                  | Partial equilibrium | General equilibrium |
|----------------------------------|---------------------|---------------------|
| Food                             | 0                   | 0.013               |
| Alcohol                          | 0.039               | 0.033               |
| Tobacco                          | 0.039               | 0.033               |
| Fuel, light, water               | 0                   | 0.0086              |
| Transportation/<br>Communication | 0                   | 0.017               |
| Household OPS                    | 0                   | 0.015               |
| Personal care                    | 0                   | 0.015               |
| Clothing and footwear            | 0.039               | 0.033               |
| Education                        | 0                   | 0.015               |
| Recreation                       | 0                   | 0.015               |
| Medical                          | 0                   | 0.015               |
| Nondurable furniture             | 0.039               | 0.033               |
| Durable furniture                | 0.039               | 0.029               |
| Rent                             | 0                   | 0.015               |
| Maintenance                      | 0.039               | 0.04                |

**Table 9. Value Added Taxes (continued)**  
**Effective VAT Rates by Decile**

| Decile | Tax as % of expenditure | Tax as % of income |
|--------|-------------------------|--------------------|
| I      | 0.037                   | 0.038              |
| II     | 0.037                   | 0.037              |
| III    | 0.038                   | 0.037              |
| IV     | 0.040                   | 0.037              |
| V      | 0.040                   | 0.036              |
| VI     | 0.041                   | 0.036              |
| VII    | 0.042                   | 0.036              |
| VIII   | 0.042                   | 0.035              |
| IX     | 0.043                   | 0.035              |
| X      | 0.049                   | 0.033              |

**Value added tax.** Although the value added tax (VAT) in the Philippines is based on the rebate method, data on the rebates paid out are unavailable. Therefore, the VAT is simulated here as a tax on the final consumption of the commodities (primarily consumer goods). The result is a dilution of the tax rate when its effects on prices are simulated (Table 9, panel 1). The incidence effects of this tax are practically neutral, except when the income-expenditure differential across deciles is taken into account. In this case, the tax is regressive, but not greatly so.

In sum, we find that the overall burden of indirect taxes in the Philippines falls more or less equally on the poor and the rich. This is true for total indirect taxes and for each of the components. The net result of the analysis of import tariffs and the VAT is an incidence pattern that is neutral when taken as a fraction of expenditures, and regressive as a fraction of income--the latter for the statistical reasons mentioned earlier. This finding is in sharp contrast to earlier estimates of the indirect-tax burden in the country (see, for example, World Bank, 1986) which concluded that the system was quite regressive. However, these earlier analyses did not examine the general equilibrium effects of indirect taxes. In fact, our results dispute some recent work on tax incidence in the Philippines (Corcoran 1991 and Manasan 1991) which, while conceding that the system is less regressive than in the past, still point to the regressive

nature of indirect taxes. Again, neither of these studies examines general-equilibrium effects which, as we showed, play a crucial role in dampening the regressivity of indirect taxes in the Philippines.

### **Consolidation**

Table 10 presents the consolidated tax burden in the Philippines. Overall, the system is largely neutral, with all deciles effectively paying about 10 percent of their income in taxes. On the one hand, based on reported incomes by decile, the slightly regressive nature of the indirect taxes is sufficient to render the overall system mildly regressive, despite the progressive nature of direct taxes. The primary reason for its regressivity is the overwhelming importance of indirect taxes in the Philippine economy. But the difference in the tax rate paid by the highest and by the lowest deciles is just more than 1 percentage point. On the other hand, most of the regressivity in indirect taxes stems from the statistical divergence between expenditures and income that varies implausibly across deciles. Thus, if in defining tax incidence we used expenditures rather than income as our base for calculating burden, the indirect-tax pattern would be almost neutral, rendering the overall system progressive (Table 10, bottom panel).

**Table 10. Distribution of Tax Burden  
Income-Based**

| Decile | Income | Business | Excise | Tariffs | VAT   | Total |
|--------|--------|----------|--------|---------|-------|-------|
| I      | 0      | 0        | 0.052  | 0.119   | 0.038 | 0.208 |
| II     | 0      | 0        | 0.052  | 0.116   | 0.037 | 0.205 |
| III    | 0      | 0        | 0.051  | 0.113   | 0.037 | 0.201 |
| IV     | 0.002  | 0        | 0.051  | 0.110   | 0.037 | 0.200 |
| V      | 0.003  | 0        | 0.050  | 0.108   | 0.036 | 0.198 |
| VI     | 0.006  | 0        | 0.050  | 0.107   | 0.036 | 0.199 |
| VII    | 0.010  | 0        | 0.050  | 0.105   | 0.036 | 0.201 |
| VIII   | 0.010  | 0        | 0.050  | 0.102   | 0.035 | 0.197 |
| IX     | 0.012  | 0.001    | 0.050  | 0.100   | 0.035 | 0.197 |
| X      | 0.025  | 0.002    | 0.048  | 0.089   | 0.033 | 0.196 |

**Table 10. Distribution of Tax Burden  
Expenditure-Based**

| Decile | Income | Business | Excise | Tariffs | VAT   | Total |
|--------|--------|----------|--------|---------|-------|-------|
| I      | 0      | 0        | 0.050  | 0.115   | 0.037 | 0.200 |
| II     | 0      | 0        | 0.051  | 0.116   | 0.037 | 0.204 |
| III    | 0      | 0        | 0.053  | 0.117   | 0.038 | 0.208 |
| IV     | 0.002  | 0        | 0.054  | 0.118   | 0.040 | 0.215 |
| V      | 0.003  | 0        | 0.056  | 0.119   | 0.040 | 0.218 |
| VI     | 0.007  | 0        | 0.057  | 0.120   | 0.041 | 0.224 |
| VII    | 0.012  | 0        | 0.058  | 0.121   | 0.042 | 0.232 |
| VIII   | 0.012  | 0        | 0.060  | 0.122   | 0.042 | 0.236 |
| IX     | 0.015  | 0.001    | 0.061  | 0.124   | 0.043 | 0.244 |
| X      | 0.037  | 0.002    | 0.071  | 0.132   | 0.049 | 0.291 |

### **Public Expenditures**

We now turn to the expenditure side of the ledger. As stated in the introduction, we focus on three components of the budget that have strong distributional effects: health, education, and infrastructure. Together, these account for about 30 percent of government expenditures, or 6 percent of GDP. In a country such as the Philippines, where health and education are provided overwhelmingly by the private sector, public expenditures in these two sectors will be targeted particularly at alleviating poverty. Moreover, while infrastructure expenditures are typically meant to release supply bottlenecks, they could have important distributional consequences in the Philippines, where the rural infrastructure is particularly weak, and where the majority of the poor live in rural areas.

Returning to the general case in which we use regional expenditure data to derive benefit incidence, we can infer for each expenditure category the implicit subsidy (expenditures per household as a fraction of average household income) that is associated with each of the 10 nationwide deciles in each region. The overall incidence of public expenditures in health, education, and infrastructure is a weighted average of the regional incidence, the weights being the regional allocations of these expenditures.

**Table 11. Public Expenditures by Region**  
(in thousands of 1988 pesos)

| Region | Health | Education | Infrastructure |
|--------|--------|-----------|----------------|
| NCR    | 148063 | 1685286   | 4093987        |
| I      | 321047 | 686088    | 611187         |
| II     | 215251 | 1251118   | 977986         |
| III    | 402220 | 1818392   | 1214689        |
| IV     | 603226 | 1079836   | 1791055        |
| V      | 339864 | 1525578   | 885829         |
| VI     | 339559 | 921344    | 783604         |
| VII    | 319439 | 922158    | 668269         |
| VIII   | 315742 | 736527    | 899791         |
| IX     | 228044 | 765839    | 310566         |
| X      | 285925 | 814766    | 629805         |
| XI     | 278104 | 719522    | 673637         |
| XII    | 178975 | 28712     | 303910         |
| CAR    | 221947 | 191455    | 341923         |

*Source:* Budget Division, FMS.

Table 12 shows the incidence pattern across deciles as implied by this method of allocating public expenditures. The picture is clear: public expenditures have a beneficial effect on the distribution of income. Indeed, the pattern is strongly progressive, with the lowest decile receiving almost half of their income in benefits, and with the top 10 percent receiving virtually nothing. Of course, it should be noted that this result stems directly from our assumption that the benefits from expenditures in any region accrue uniformly throughout that region. It follows that the benefits would comprise a much higher fraction of the income of the lowest decile than of the highest decile. However, another reason is that public expenditures appear to be concentrated in regions that have a large share of the nation's poor. For example, in Region V (Bicol), some of the highest shares of its population fall in the nation's lowest decile, yet the region receives the third highest amount of expenditures on education and the fourth highest on infrastructure. Similarly, another region with a concentration of the nation's poor, Region IV (Southern Tagalog), receives the sixth highest amount of educational expenditures and the second highest infrastructural expenditure. Meanwhile, the National Capital

Region, which has the largest share of its population in the top decile, receives a large absolute amount of infrastructure and other spending, but, because it is also the most populous, has among the lowest per capita spending.

**Table 12. Incidence of Public Expenditures**  
(benefits as a share of gross income)

| Decile | Health | Education | Infrastructure |
|--------|--------|-----------|----------------|
| I      | 0.073  | 0.209     | 0.187          |
| II     | 0.035  | 0.1       | 0.087          |
| III    | 0.028  | 0.078     | 0.069          |
| IV     | 0.023  | 0.062     | 0.059          |
| V      | 0.02   | 0.051     | 0.051          |
| VI     | 0.017  | 0.041     | 0.044          |
| VII    | 0.015  | 0.034     | 0.038          |
| VIII   | 0.012  | 0.025     | 0.032          |
| IX     | 0.009  | 0.018     | 0.024          |
| X      | 0.0002 | 0.0004    | 0.0005         |

*Source:* Authors' calculations.

As mentioned earlier, these calculations make no allowance for differences in utilization rates of these public services across income groups. Yet there is some evidence that in the Philippines the poor use educational services less (on a proportional basis) than do the rich (World Bank 1986). We now examine how this information modifies the incidence pattern derived above. (The only source of data on utilization rates by deciles is the 1982-83 Household and School Matching Survey, which lists enrollment rates by different age and income groups, as shown in Table 13). We combine these utilization data with data on total (that is, current and capital) expenditures on primary and secondary education to estimate the extent to which considerations of utilization rates modify our conclusions about the incidence of expenditures. The regional pattern of expenditures on primary and secondary education is provided in Table 14.



**Table 13. Enrollment Rates by Age and Income Decile**

| Decile | Ages 7-10 | Ages 11-12 | Ages 13-14 | Ages 15-16 | Total |
|--------|-----------|------------|------------|------------|-------|
| I      | 0.971     | 0.905      | 0.663      | 0.537      | 0.774 |
| II     | 0.951     | 0.890      | 0.704      | 0.496      | 0.758 |
| III    | 0.960     | 0.892      | 0.697      | 0.506      | 0.767 |
| IV     | 0.978     | 0.933      | 0.771      | 0.603      | 0.822 |
| V      | 0.984     | 0.945      | 0.881      | 0.646      | 0.866 |
| VI     | 0.974     | 0.939      | 0.851      | 0.701      | 0.868 |
| VII    | 0.990     | 0.938      | 0.833      | 0.727      | 0.875 |
| VIII   | 0.990     | 0.968      | 0.885      | 0.693      | 0.886 |
| IX     | 0.990     | 0.981      | 0.939      | 0.802      | 0.926 |
| X      | 0.994     | 0.963      | 0.894      | 0.864      | 0.928 |

Source: World Bank, 1986.<sup>3</sup>

**Table 14. Public Expenditures on Education, 1990**  
(in millions of 1990 pesos)

| Region | Elementary | Secondary |
|--------|------------|-----------|
| NCR    | 1323.9     | 933.4     |
| I      | 807.6      | 465.7     |
| II     | 492.8      | 341.7     |
| III    | 1118.4     | 494.1     |
| IV     | 1709.5     | 620.9     |
| V      | 944.2      | 390.5     |
| VI     | 1192.5     | 808.0     |
| VII    | 930.4      | 208.1     |
| VIII   | 762.2      | 391.0     |
| IX     | 706.7      | 216.4     |
| X      | 786.9      | 283.9     |
| XI     | 834.0      | 264.6     |
| XII    | 737.4      | 208.7     |
| CAR    | 283.0      | 165.7     |

Source: Budget Division, FMS.

<sup>3</sup> The original table reported enrollment rates by urban and rural deciles. The table here is a weighted average of those rates, based on weights from the 1988 FIES.

The regional distribution alone implies a particular incidence pattern for the benefits of public expenditures on primary and secondary education. This pattern, which is calculated on the basis of the regional income distribution data provided in Table 12, is provided in column 2 of Table 15. The next two columns show how this structure changes when utilization rates are taken into account. The first of the two columns combines the utilization rates in Table 13 for primary and secondary education. The second is derived from the fact that the decile-specific utilization rates differ between primary and secondary education--in particular, the lower utilization rates among poorer people is much more pronounced in secondary education than in primary.

**Table 15. Benefit Incidence Based on Utilization Rates**  
(as a share of gross income)

| Decile | No Adjustment | Adjustment based on average utilization rates | Adjustment based on different primary/secondary utilization rates |
|--------|---------------|---|---|
| I      | .325          | .252  | .289  |
| II     | .139          | .105  | .121  |
| III    | .109          | .083  | .096  |
| IV     | .089          | .073  | .081  |
| V      | .072          | .063  | .068  |
| VI     | .059          | .052  | .055  |
| VII    | .047          | .041  | .044  |
| VIII   | .036          | .032  | .034  |
| IX     | .026          | .024  | .025  |
| X      | .0005         | .0005   | .0005   |

*Source:* Author's calculations.

Not surprisingly, the incorporation of utilization rates dampens the progressive nature of educational benefits. However, the pattern is still strongly pro-poor, with the lowest decile receiving about a quarter of their income in benefits, and with the highest receiving nothing. Furthermore, insofar as primary expenditures

are the major redistributive element, and since primary utilization rates are more or less uniform across deciles, the resulting pattern is only slightly modified in the absence of utilization rates.

It is instructive to compare our estimates of the distribution of education and health expenditures in the Philippines with those obtained by van de Walle (1992) for the same two sectors in Indonesia. Indonesia's per capita income and stage of economic development are roughly similar to those of the Philippines; both are archipelagic nations; and the two countries have often been listed together as among the next generation of potential East Asian "tigers." Unlike our study, however, van de Walle's benefit incidence analysis draws heavily on access to public services and utilization rates. Hence, the two measures are not equivalent, but van de Walle's estimates come closest to providing us with an international comparison.

**Table 16. Incidence of Educational and Health Expenditures in Indonesia**  
(as a percent of per capita household expenditures)

| Decile | Education | Health |
|--------|-----------|--------|
| I      | .19       | .007   |
| II     | .16       | .007   |
| III    | .14       | .005   |
| IV     | .13       | .006   |
| V      | .07       | .006   |
| VI     | .07       | .006   |
| VII    | .06       | .007   |
| VIII   | .05       | .006   |
| IX     | .04       | .005   |
| X      | .03       | .003   |

*Source:* van de Walle (1992).

The distribution of educational benefits in Indonesia closely mirrors the progressive pattern found in the Philippines. The incidence of health benefits is somewhat less progressive than in the Philippines, although health expenditures in the Philippines, too, are distributed more neutrally than are educational expenditures

(see Table 12). Van de Walle attributes the lack of progressivity in health expenditures in Indonesia to poor targeting--something that could be discerned only with data on access to public services by different income groups. To the extent that targeting may also be poor in the Philippines, our conclusion about progressive health expenditures should be qualified.

#### IV. Conclusions

In Table 17, we present the combined incidence of taxes and public expenditures in the Philippines. While this is nothing more than a consolidation of Tables 10 and 12, it tells a somewhat surprising story. The incidence pattern of taxes is basically neutral; it is the pattern of expenditures that drives the combined incidence, which is progressive.

**Table 17. Net Incidence of Taxes and Public Expenditures  
Income-Based**

| Decile | Taxes | Expenditures | Net Incidence |
|--------|-------|--------------|---------------|
| I      | 0.208 | 0.469        | -0.261        |
| II     | 0.205 | 0.222        | -0.017        |
| III    | 0.201 | 0.175        | 0.026         |
| IV     | 0.200 | 0.144        | 0.056         |
| V      | 0.198 | 0.122        | 0.076         |
| VI     | 0.199 | 0.102        | 0.097         |
| VII    | 0.201 | 0.087        | 0.114         |
| VIII   | 0.197 | 0.069        | 0.128         |
| IX     | 0.197 | 0.051        | 0.146         |
| X      | 0.196 | 0.0011       | 0.195         |

While we made numerous assumptions in reaching this conclusion, it is hard to imagine that a further refinement of the data would reverse the pattern discerned here. The neutrality of taxes stems from the fact that indirect taxes are only slightly regressive, something that cuts against the grain of previous studies of the

Philippines and elsewhere. The reason for this result is the simple but little-noted fact that while the poor consume taxed goods (like energy) directly, the rich consume them indirectly through their purchases of goods that require energy and other taxed goods in their production.

Our assumptions were particularly heroic on the expenditure side, where we used the regional distribution of public spending to infer the incidence of benefits. This was necessitated by our lack of data on access to public services by income groups. However, in one case for which we had such data--primary and secondary education--the incorporation of utilization rates into the analysis dampens the progressivity of expenditures, but only slightly.

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